BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 225.569.321.715 | 324.078.103.587 |
| I | Cash \& Cash equivalents | 110 |  | 30.995.549.089 | 28.375.750.597 |
| -------1 | Cash | 111 | V. 01 | 30.995.549.089 | 28.375 .750 .597 |
| 2 | Cash equivalents | 112 |  | -------------- | --------- |
| II | Short-term financial investments | 120 | V. 02 | 13.302.809.000 | 15.058 .649 .800 |
| --------1 | Short-terminvestments | 121 |  | 18.846.934.000 | 18.846 .934 .000 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (5.544.125.000) | (3.788.284.200) |
| III | Short-term receivables | 130 |  | 37.464.177.010 | 50.252 .600 .388 |
| 1 | Trade accounts receivables | 131 |  | 64.766.819.605 | 63.867 .296 .388 |
| 2 | Prepayment to suppliers | 132 |  | 2.980 .007 .005 | 6.784 .082 .000 |
| 3 |  | 133 |  | ------------- | -------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | - | 1.256.686.000 |
| ------ | Provision for short-term doubtful debts | 139 |  | (30.282.649.600) | (21.655.464.000) |
| IV | Inventories | 140 |  | 129.813.085.632 | 208.497.766.903 |
| ------1 | Inventories | 141 | V. 04 | 129.813 .085 .632 | 208.497 .766 .903 |
| 2 | Provision for devaluation of inventories | 149 |  | --------------- | ---------------- |
| V | Other short-term assets | 150 |  | 13.993.700.984 | 21.893 .335 .899 |
| 1 | Short-term prepaid expenses | 151 |  | 1.182 .611 .795 | 1.131.218.898 |
| 2 | VAT deductible | 152 |  | 10.233.159.933 | 18.218 .734 .907 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | -------------- | ------------ |
| -------- | Other short-term assets | 158 |  | 2.577 .929 .256 | 2.543.382.094 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 271.961.463.775 | 273.713.170.949 |
| I | Long-term receivables | 210 |  | --------------- | ---------------- |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| - | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II- | Fixed assets | 220 |  | 258.246.287.382 | 258.575.430.541 |
| 1 | Tangible fixed assets | 221 | V. 08 | 114.690.088.063 | 111.942.614.638 |
|  | - Historical cost | 222 |  | 166.265.253.123 | 159.783.181.241 |
|  | - Accumulated deprecio-------10-1 | 223 |  | (51.575.165.060) | (47.840.566.603) |
|  | Finance leases fixed assets | 224 | V. 09 | --------------- | ---------------- |
|  | - Historical cost | 225 |  | - | - |
|  | ---Accumulated depre---------1ation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 81.790.987.710 | 40.977.042.293 |
|  | - Historical cost | 228 |  | 86.909.206.751 | 45.228.002.843 |
|  | - Accumulated depreciation | 229 |  | (5.118.219.041) | (4.250.960.550) |


| 4 | Construction in progress | 230 | V. 11 | 61.765 .211 .609 | 105.655.773.610 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | --- | ---------- |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depre-----------7 | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 11.892.176.393 | 12.747.740.408 |
| 1 | Investment in subsidiaries | 251 |  | --- |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 10.000 .000 .000 | 10.000 .000 .000 |
| 3 | Other long-term investments | 258 | V. 13 | 12.000.000.000 | 12.000.000.000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (10.107.823.607) | (9.252.259.592) |
| V | Other long-term assets | 260 |  | 1.823.000.000 | 2.390 .000 .000 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 1.323 .000 .000 | 1.890 .000 .000 |
| 2 | Deferred income tax assets | 262 | V. 21 | - | - |
| 3 | Others | 268 |  | 500.000.000 | 500.000.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 497.530.785.490 | 597.791.274.536 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 122.710.031.123 | 237.713.279.181 |
| I | Short-term liabilities | 310 |  | 121.273.194.522 | 235.491.122.938 |
| -------1 | Short-term borrowing | 311 | V. 15 | 74.500 .000 .000 | 205.900.000.000 |
| 2 | Trade accounts payable | 312 |  | 3.078.711.118 | 2.993.323.501 |
| 3 | Advances from customers | 313 |  | 6.910 .395 .750 | 7.164.556.159 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 3.087 .695 .854 | 2.586 .767 .892 |
| 5 | Payable to employees | 315 |  | 22.853.733.751 | 9.201 .967 .779 |
| 6 | Payable expenses | 316 | V. 17 | - | 55.401 .755 |
| 7 | Intercompany payable | 317 |  | 55.401 .755 | ------- |
| 8 | Payable in accordance with contracts in progress | 318 |  | - |  |
| 9 |  | 319 | V.-18 | 8.602.400.614 | 6.-384.908.634 |
| 10 | Provision for short-term liabilities | 320 |  | ---------14 | - |
| 11 | Bonus and welfare fund | 323 |  | 2.184 .855 .680 | 1.204.197.218 |
| II | Long-term liabilities | 330 |  | 1.436.836.601 | 2.222.156.243 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 1.352.425.005 | 1.352.425.005 |
| 4 | Long-term borrowing | 334 | V. 20 | 84.411 .596 | 869.731.238 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 374.820.754.367 | 360.077.995.355 |
| I | Capital sources and funds | 410 | V. 22 | 374.820.754.367 | 360.077.995.355 |
| 1 | Paid-in capital | 411 |  | 141.206.280.000 | 141.206-280.000 |
| 2 | Capital surplus | 412 |  | 135.484 .038 .434 | 138.228.344.134 |
| 3 | Other capital of owner | 413 |  | 21.158 .033 .553 | 20.372.713.911 |
|  | Treasury stock | 414 |  |  | (14.946.154.700) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 44.183.503.168 | 43.162.273.807 |
| 8 | Financial reserve fund | 418 |  | 9.885 .609 .924 | 9.630 .302 .584 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 22.903.289.288 | 22.424.235.619 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 497.530.785.490 | 597.791.274.536 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 1.381.021.267.451 | 1.332.178.115.392 | 4.140.786.641.714 | 3.829.756.007.760 |
| 2. Deductions | 02 |  | 210.954.545 | - | 535.954.545 | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 1.380.810.312.906 | 1.332.178.115.392 | 4.140.250.687.169 | 3.829.756.007.760 |
| 4. Cost of sales | 11 | VI. 27 | 1.339.571.042.490 | 1.290.144.263.056 | 4.008.325.892.097 | 3.714.882.070.740 |
| 5. Gross profit (20=10-11) | 20 |  | 41.239.270.416 | 42.033.852.336 | 131.924.795.072 | 114.873.937.020 |
| 6. Financial income | 21 | VI. 26 | 2.597.177.829 | 1.783.054.115 | 7.450.501.471 | 3.096.651.400 |
| 7. Financial expenses | 22 | VI. 28 | 1.084.896.465 | 8.554.440.281 | 5.958.730.328 | 22.561.901.827 |
| - In which: Interest expense | 23 |  | 668.923.365 | 1.364.120.281 | 3.337.318.983 | 4.476.602.035 |
| 8. Selling expenses | 24 |  | 27.289.669.587 | 24.808.025.140 | 80.266.127.718 | 63.808.305.309 |
| 9. General \& administrative expenses | 25 |  | 3.506.312.500 | 3.334.488.597 | 19.115.285.747 | 8.137.236.813 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 11.955.569.693 | 7.119.952.433 | 34.035.152.750 | 23.463.144.471 |
| 11. Other income | 31 |  | 6.518.172 | 1.894.404.718 | 11.353.105 | 1.987.722.915 |
| 12. Other expenses | 32 |  | 154.891 | 848.747.792 | 33.108.896 | 925.071.836 |
| 13. Other profit (40=31-32) | 40 |  | 6.363.281 | 1.045.656.926 | (21.755.791) | 1.062.651.079 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 11.961.932.974 | 8.165.609.359 | 34.013.396.959 | 24.525.795.550 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.097.997.566 | 1.353.138.409 | 5.949.965.507 | 5.155.614.856 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 9.863.935.408 | 6.812.470.950 | 28.063.431.452 | 19.370.180.694 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 9.863.935.408 | 6.812.470.950 | 28.063.431.452 | 19.370.180.694 |
| 19. EPS (VND/share) | 70 |  | 699 | 495 | 1.987 | 1.408 |

## CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)


